



Superior Global Solutions, Inc.

GSA Schedule GS-02F-0161P
Small Disadvantage, Woman-owned Business
Commonwealth of Virginia Corporation since 2004
Tax I.D. 01-0791661
Cage Code: 3HJ55

AUTHORIZED FEDERAL SUPPLY SERVICE
TRAINING AIDS AND DEVICES SCHEDULE PRICELIST

Federal Supply Group: 69
Classes: 6910 and 6930
Special Item Numbers:
27-400 - Instructor-Led Training

Superior Global Solutions, Inc.
1113 Worsham Green Terrace
Midlothian, Virginia 23114-3142
Telephone: (804) 794-3507
Toll Free: (888) 734-4449
Fax No.: (804) 794-0402
Website: <http://www.sgsinc.net>

Contract Number: **GS-02F-0161P**

Period Covered by Contract: **April 2, 2004 through April 1, 2009**

General Services Administration
Federal Supply Service

Pricelist current through Modification # _____, dated _____.

Products and ordering information in this Authorized FSS Training Aids and Devices Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

Customer Information

1. Special Item Numbers:
27-400 – Instructor Led Training
2. Maximum Order. The Maximum Order for Special Item Numbers 27-400 is
\$1,000,000.
3. Minimum Order. The Minimum Order for Special Item Numbers 27-400 is
\$125.00
4. Geographic Coverage (delivery area). 48 contiguous states, Alaska, Hawaii, the District of Columbia
5. Point(s) of production (city, county, and State or foreign country).
6. Discount of List Prices or Statement of Prices
None.
7. Quantity Discounts: **None**
8. Prompt Pay Terms: **None**
9. Government Purchase Cards: **Purchases will be accepted below the micropurchase threshold.**
 - 9a. **Government purchase cards are accepted or not accepted above the micropurchase threshold.**
10. Foreign items (list items by country of origin):
None
11. Time of delivery.
As negotiated between ordering agency and SGS.
12. Expedited Delivery:
Not applicable
13. Ordering address(es):
**1113 Worsham Green Terrace
Midlothian, Virginia 23114-3142**
14. Payment address(es):
**1113 Worsham Green Terrace
Midlothian, Virginia 23114-3142**
15. Warranty provision:
None
16. Export packing charges, if applicable:
None
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level):**

The Contractor is not obligated to accept orders received from activities outside the Executive Branch of the Federal Government; however, the Contractor is encouraged to accept orders from such Federal activities. If the Contractor elects to accept such an order, all provisions of the contract shall apply, including the Variation I of clause 552.232-77, Payment by Purchase Card. If the Contractor is unwilling to accept such an order, and the proposed method of payment is not through the Purchase Card, the Contractor shall return the order by mail or other means of delivery with 5 workdays from receipt. If the Contractor is unwilling to accept such an order, and the proposed method of payment is through the Purchase card, the Contractor must so advise the ordering agency within 24 hours of receipt of order. (Reference the Variation I of clause 552.232-77, Payment by Purchase Card.) Failure to return an order or advise the ordering agency within the time frames above shall constitute acceptance whereupon all provisions of the contract shall apply.
18. **Terms and conditions of rental, maintenance, and repair (if applicable):**
Not applicable
19. **Terms and conditions of installation (if applicable):**
Not applicable
20. **Terms and conditions of repair parts indicating of parts price lists and any discounts from list price (if applicable):**
Not applicable
21. List of service and distribution points (if applicable):
Not applicable
22. List of participating dealers (if applicable):
Not applicable.
23. Preventive Maintenance (if applicable):
Not applicable
24. Year 2000 (Y2K) (if applicable):
Not Applicable
25. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:
Not Applicable
26. Data Universal Number System (DUNS) number:
Superior Global Solution's DUNs#: 132492146
27. Notification regarding registration in Central Contractor Registration (CCR) database:
Superior Global Solution's CCR # is **3HJ55**

The Contractor is not obligated to accept orders received from activities outside the Executive Branch of the Federal Government; however, the Contractor is encouraged to accept orders from such Federal activities. If the Contractor elects to accept such an order, all provisions of the contract shall apply, including the Variation I of clause 552.232-77, Payment by Purchase Card. If the Contractor is unwilling to accept such an order, and the proposed

SUPERIOR GLOBAL SOLUTIONS, INC. TECHNICAL TRAINING SERVICES

GSA PRICE LIST

Course Descriptions **for** **Superior Global Solutions Technology Training** **SIN (27-400)**

Instructor-Led Training

Minimum: 4 Students
Maximum: 12 Students

C++ Programming

This course covers the concepts of coding using a low-level C++ Programming language. It will help in automation of requirements, processes, and ensure success of projects. The following will also be accomplished in this course:

- Perform system and process design and develop specifications to meet end-user requirements
- Develop project/tasks plans and provide updates to management
- Create backend debug support and other batch scripts
- Create system integration environment including batch scheduling systems
- Perform hands-on coding, testing to including technical, functional, and integration testing
- Support existing supply chain IT systems and reporting systems

PRE-REQUISITIES

- C Programming and Basic Programming Structure

Visual Basic Development

This course covers the concepts of developing complex graphical user interface system Development using Microsoft Visual Basic Tool. It will provide the use of CASE tools to help implement software development skills to move into a .NET environment. Successful developmental experience using either Visual Basic or Java, and have a practical understanding of packaged/COTS software development.

PRE-REQUISITIES

- Basic Programming Structure & Microsoft Access

FoxPro Level I

This course covers the concepts of developing and implementing Database for Organization using FoxPro. It will develop individual to build a database using Entity Relationship Diagrams for data warehouse, data reporting, and data access. Candidate would learn new knowledge of designing and building Data Warehouses as well as maintenance.

PRE-REQUISITIES

- Data Flow Structure

Transitioning to the Client/Server Environment

This course covers the concepts of overseeing and management of complex projects. Outstanding opportunity to become an integral part of a team that is tasked with managing a large scale technology development project in terms of quality assurance, risk management, managerial communications, outreach and other general management functions to ensure successful project outcomes and affect positive change throughout the organization. Candidate would learn a comprehensive understanding and in-depth experience in all phases of System and Network integration including requirement development; design; test; integration; and maintenance.

PRE-REQUISITIES

- Basic Network & Project Management Skills

Introduction to Sybase SQL Server

This course covers the concepts of developing and implementing Database for Organization using Sybase SQL Server. It will develop individual to build a database using Entity Relationship Diagrams and Data Flow Diagram for data warehouse, data reporting, and data access. Candidate would learn new knowledge of designing and building Data Warehouses as well as maintenance.

PRE-REQUISITIES

- Basic Data Flow Structure & Microsoft Access

Introduction to Microsoft SQL Server

This course covers the concepts of developing and implementing Database for Organization using Microsoft SQL Server. It will develop individual to build a database using Entity Relationship Diagrams and Data Flow Diagram for data warehouse, data reporting, and data access. Emphasis will be placed on Microsoft strategies in implementing Database Schema. Candidate would learn new knowledge of designing and building Data Warehouses as well as maintenance.

PRE-REQUISITIES

- Basic Data Flow Structure & Microsoft Access

Introduction to Oracle SQL Server

This course covers the concepts of developing and implementing Database for Organization using Oracle SQL Server. It will develop individual to build a database using Entity Relationship Diagrams and Data Flow Diagram for data warehouse, data reporting, and data access. Emphasis will be placed on Oracle strategies and usage of Oracle 10 DBMS in implementing Database Schema. Candidate would learn new knowledge of designing and building Data Warehouses as well as maintenance.

PRE-REQUISITIES

- Basic Data Flow Structure & Database Management Systems (DBMS)

Windows NT Workstation 4.0 First Look

This course covers the concepts to introduce end-user into Network environment. It will cover Login, Workstation peripherals, Password, Concept of Server, LAN, WAN applications and systems. Student will be provided with end-user support to basic LAN/WAN applications onsite and remotely. It will teach soft skill sets in the following areas of NT and DNS.

PRE-REQUISITIES

- Basic PC Skills & Microsoft Operating Systems (Win95, 98 or Win2000)

Basic Networking Skills & Microsoft Operating Systems (Win95, 98 or Win2000)

Windows NT Workstation 4.0 First Look

This course covers the concepts to introduce end-user into Network environment. It will cover Login, Workstation peripherals, Password, Concept of Server, LAN, WAN applications and systems. Student will be provided with end-user support to basic LAN/WAN applications onsite and remotely. It will teach soft skill sets in the following areas of NT and DNS.

PRE-REQUISITIES

- Basic PC Skills & Microsoft Operating Systems (Win95, 98 or Win2000)

Windows NT Server 4.0 First Look

This course covers the concepts to introduce administrator of Window NT, how to setup and manage Network environment. It will cover Login processes and procedure from Server perspectives, Workstation connectivity to Internet, Password, Concept of Server, LAN, WAN applications and systems. Student will be provided with Workstation to be reconfigured to a Server and support to basic LAN/WAN applications onsite remotely. It will teach NT Server skill sets in the following areas of Domain Name, Proxy, SNMS and DNS.

PRE-REQUISITIES

- Basic Networking Skills & Microsoft Operating Systems (Win95, 98 or Win2000)

Windows NT Server 4.0 Troubleshooting

This is an advanced and second level course to Windows NT First look. It covers the in-depth trouble management and administrator of Window NT, how to manage Network problems and prevent them. It will cover Login processes and procedure from Server perspectives, Workstation connectivity to Internet, Password, Concept of Server, LAN, WAN applications and systems. Student will be provided with Workstation to be reconfigured to a Server and support complex LAN problems. It will teach NT Server troubleshooting skills such as Registry Management, NT Security, Domain Name, Proxy, SNMS and DNS.

PRE-REQUISITIES

- Introduction to Microsoft NT Server 4.0 Operating Systems

Operating Systems—Windows NT, MS 2000 & Windows XP

This course covers the concepts to introduce end-user into Operating System environment. It will cover Login, Workstation peripherals, Password, Concept of Server, LAN, WAN applications and systems. Student will be provided with end-user support to basic Workstation and Stand-Alone applications.

PRE-REQUISITIES

- Microsoft Operating Systems (Win95, 98 or Win Me)

MS Word: Level I

This course covers the concepts to introduce end-user into management of documents and the application environment. It will cover Word Processing Concept of formatting, Spell-check, organizing and generating a professional documentation in a Workstation and Stand-Alone environment. Student will be provided with document to type and format.

PRE-REQUISITIES

- None

MS Word: Level II

This is an advanced and second level course to MS Word Level II. This course covers the in-depth approach to creating more professional document in an enterprise environment. Advance concept of formatting document, mail merging, paragraph management, organizing and generating a professional documentation in a Workstation and Stand-Alone environment. Student will be provided with document to type and format.

PRE-REQUISITIES

- MS Word I

MS Excel: Level I

This course covers the concepts to introduce end-user into Spreadsheet or Worksheet management. It will cover very simple calculation and accounting concepts. How to format, organize and use some of the built-in functions in Excel Spreadsheet in a Stand-Alone environment. Student will be provided with document to format.

PRE-REQUISITIES

- Introduction to Computer

MS Excel: Level II

This is an advanced and second level course to MS Excel Level I. This course is developed to empower end-user about advance functionality in Spreadsheet or Worksheet. It will cover very advanced Formulas, calculation and accounting concepts. How to format, organize and use some of the built-in functions in Excel Spreadsheet in a Stand-Alone and networked environment. Student will be provided with document to format.

PRE-REQUISITIES

- MS Excel Level I

DATABASE MANAGEMENT – MS Access, Goldmine & ACT

This course covers the concepts of developing and implementing Database for Organization using Goldmine, MS Access, Fox Pro or/and ACT Software. It will develop individual to build a database by using these tools for their Entity

Relationship Diagrams for data warehouse, data reporting, and data access. Candidate would learn new knowledge of designing and building Data Warehouses as well as maintenance.

PRE-REQUISITIES

- Basic Networking Skills & Microsoft Operating Systems (Win95, 98 or Win2000)
- Introduction to Computer

MS PowerPoint

This course covers the concepts of developing and communicating ideas, prototypes, projects etc in a graphical form. Student will learn and understand various Microsoft tools and concepts needed within MS PowerPoint to communicate clearly to Managers and Subordinates. Instructor will provide site tools and direction on workstation for practice. It will develop student to function as Project Presenters and have a good understating of various visual applications used in the Office.

For classes that extend beyond one day, homework and assignments will be part of the course syllabus.

PRE-REQUISITIES

- Introduction to Computer

Internet & Conducting Research on the Internet

This course is an orientation course on how to use various resources on the Internet. Student will learn and understand various concepts such as HTTP, FTP, Email, Domain, and how to use Internet Explorer browser to navigate the Web and Internet. Instructor will provide site and site tools on interconnected workstation for practice. Homework and assignments will be part of the course syllabus for research in the class.

PRE-REQUISITIES

- Introduction to Computer & General Knowledge of Networking

Using MS Office Applications – MS Outlook, MS Exchanges

This course covers the concepts of using Microsoft Office Application such as MS Outlook, MS Exchange, MS Word, MS Excel, MS PowerPoint and MS Access for a complete Office Management. It will develop individual to student to function as an Office Manager and have a good understating of various office applications used in the Office.

PRE-REQUISITIES

- Introduction to Computer

Superior Global Solutions, Inc.
GSA Training Services Prices (Federal Rates)

PRICES FOR TRAINING
SIN (27-400)
Instructor Led Training

The price that the Government will be charged will be the Government purchase price in effect at the time of order placement, or the Government price in effect at the time the training course is conducted, whichever is less. The following matrix's details current Microsoft, Act, FoxPro and Goldmine training rates and government GSA discount structures for each full training class:

<u>TECHNICAL COURSES</u>	<u>Day(s)</u>	<u>On-Site</u>	<u>Off-Site</u>
<u>PROGRAMMING COURSES</u>			
C++ Programming	4	\$1,800.00	\$2,000.00
Visual Basic Development	5	\$2,250.00	\$2,400.00
FoxPro: Level I	4	\$1,800.00	\$2,000.00
Transitioning to the Client/Server Environment	1	\$ 450.00	\$ 500.00
<u>OTHER TECHNICAL COURSES</u>			
Introduction to Sybase SQL Server	4	\$1,800.00	\$2,000.00
Introduction to Microsoft SQL Server	4	\$1,800.00	\$2,000.00
Introduction to Oracle SQL	4	\$1,800.00	\$2,000.00
Windows NT Workstation 4.0: First Look	5	\$2,250.00	\$2,400.00
Windows NT Server 4.0: First Look	5	\$2,250.00	\$2,400.00
Windows NT Server 4.0: Troubleshooting	1	\$ 450.00	\$ 500.00
<u>DESKTOP COURSES</u>	<u>Day(s)</u>	<u>On-Site</u>	<u>Off-Site</u>
<u>OPERATING SYSTEMS</u>			
Windows NT Workstation 4.0 Orientation	1	\$ 165.00	\$ 190.00
MS Windows 2000	1	\$ 165.00	\$ 190.00
MS Windows XP	1	\$ 165.00	\$ 190.00
<u>WORD PROCESSING</u>			
MS Word: Level I	1	\$ 165.00	\$ 190.00
MS Word: Level II	1	\$ 165.00	\$ 190.00
<u>SPREADSHEET</u>			
MS Excel: Level I	1	\$ 145.00	\$ 170.00
MS Excel: Level II	1	\$ 145.00	\$ 170.00
<u>DATABASE MANAGEMENT</u>			
MS Access Introduction	1	\$ 145.00	\$ 170.00
Goldmine Introduction	1	\$ 145.00	\$ 170.00
ACT! Introduction	1	\$ 145.00	\$ 170.00
FoxPro Introduction	1	\$ 145.00	\$ 170.00
<u>PRESENTATION</u>			
MS PowerPoint	1	\$ 145.00	\$ 170.00
<u>INTERNET</u>			
Orientation to the Internet Using Microsoft Explorer	1	\$ 125.00	\$ 150.00
Conducting Research on the Internet	1	\$ 125.00	\$ 150.00
<u>OTHER DESKTOP COURSES</u>			
Using Office 2000	1	\$ 125.00	\$ 150.00
Using Outlook	1	\$ 125.00	\$ 150.00
MS Exchange Electronic Mail	1	\$ 125.00	\$ 150.00

Minimum number of students per course: 4
Maximum number of students per course: 12